

COMPANY PROFILE

WHY VISION ELEVATORS?

Vision Elevators has been at the forefront of vertical transportation solutions in Southern Africa since 2006. With an ISO 9001 accredited manufacturing facility nearby, branches across the region, and a full in-house team covering design, manufacturing, installation and after-sales service, we deliver quality you can specify with confidence.

Vision Elevators (Pty) Ltd provides mobility solutions to corporations and individuals throughout Africa. We design, install, maintain, and modernise various vertical transportation products including: Passenger Elevators, Freight Elevators, Goods Only Hoists, Escalators, Moving Walks, Home Lifts, and Dumbwaiters, as well as equipment for disabled access.

Our company has a bold ambition to challenge the industry's leading players. Our story began in 2006 in Cape Town, South Africa. We have since flourished and our team has grown rapidly.

Vision Elevators has branch offices in the Western Cape, KwaZulu-Natal, and Gauteng, and representative agents in the Eastern Cape, Limpopo, Mpumalanga, and Bloemfontein. We have also expanded our footprint into other African countries such as Mauritius and Namibia.

Our manufacturer's facility in Durban, KwaZulu-Natal is ISO 9001 accredited and allows us the flexibility to meet almost any customer requirement. All of our products are designed and manufactured in accordance with SANS and EN regulations. We adhere to the latest gazetted standards, demonstrating Vision's commitment to delivering value without compromising on quality.

Our continuous research and development ensures that Vision Elevators keeps abreast of the latest technological developments shaping the elevator and escalator industry today. This affords us the opportunity to continually offer technologically advanced mobility products to the African continent.



OUR VISION

To be the preferred elevator company in Africa, recognised for our excellence by customers, employees, and industry professionals. We strive to grow both our business and our people, positively impacting the communities where we operate.

OUR MISSION

We are committed to delivering safe, reliable vertical transportation solutions for people and goods, making everyday life easier for our customers.

OUR VALUES

Our values allow us to meet and exceed the expectations of our customers and employees. They are essential to the success of our business and are key drivers of customer and employee satisfaction:

TEAMWORK

Working together as a team, communicating openly and honestly and building strong relationships with colleagues and customers.

ACCOUNTABILITY

We all accept responsibility for our own actions and take ownership of them. We hold each other accountable and don't let our teammates down.

SAFETY & QUALITY

Working safely and doing it right the first time.

INTEGRITY

Doing the right thing... always. Being honest and fair.

INITIATIVE

If you see that something needs to be done, take ownership, plan and take action.



WHAT WE OFFER

NEW SALES

Vision Elevators has one of the widest product ranges in the industry and is therefore able to assist a wide array of customers with various products at different specifications. Whether you are a member of a professional team, a home owner or business owner, if you have a vertical transportation problem, Vision Elevators has the solution for you!

Our product range includes:

- Passenger elevators
- Escalators and moving walks
- Home lifts
- Dumbwaiters
- Goods only hoists
- Accessibility Products
- Freight elevators

MODERNISATION

Vision Elevators can customise, modernise or, when necessary, replace existing lift systems within existing building parameters.

There are many factors that affect the operating life of lifts in general, among which are: frequency of use, conditions under which the unit is used, the quality and regularity of the maintenance services and of course, the handling of the unit by the users/owners themselves.

In buildings where there is an existing lift, hoist or escalator, it is important to consider the following key indicators that may point to the need to upgrade, either partially or fully:

- The unit installed is over 15 years old;
- The frequency of breakdowns, call-outs and repairs has increased significantly since the preceding year;
- The cost of the breakdowns, call-outs and repairs has increased significantly since the preceding year;

Based on the above information and an assessment of the unit installed, a qualified consultant may recommend an upgrade or modernisation tailored to meet the client's specific individual requirements.

Where a full modernisation is not commercially viable, Vision Elevators can carry out upgrades of certain key components to improve the reliability of the unit. A few examples are:

- VVVF door operator
- Machine replacements
- Drive and control replacements
- Door detectors for passenger protection

Complete lift modernisations include everything from supply, installation and final commissioning. In addition, once commissioned, a comprehensive maintenance agreement can be entered into which includes lift safety inspections, scheduled monthly maintenance and a 24-hour emergency service.

WHAT WE DO

CALL-OUTS

We have a 24/7 call centre to assist our clients with any breakdown experienced on one of the units currently held in our portfolio. Call-outs are attended to during normal working hours as well as after hours on our dedicated emergency response number.

REPLACEMENT PARTS

Vision Elevators stocks a wide range of replacement parts for our units as well as those used by many other elevator companies nationwide. Quotations are provided on request and orders are not subject to minimum quantities. From door locks to landing doors, guide rails to safety gears, Vision Elevators can supply it all.

REPAIRS

Vision Elevators can assist with repairs to both Vision and non-Vision products. Free quotations are provided following a detailed unit inspection by our qualified technicians. From a broken lock to a full modernisation, we have the expertise at our disposal to assist.

PREVENTATIVE MAINTENANCE

Vision Elevators has a dedicated maintenance department to oversee the maintenance activities on all units installed by us, as well as those units we have not installed but which still require reliable service providers. The responsibility of maintaining the unit in accordance with the OHS Act can be transferred to Vision Elevators on the signing of a maintenance agreement.

Vision offers five types of maintenance agreements:

- **Type A** – managed maintenance, customer call centre, and service reporting
- **Type B** – managed maintenance, customer call centre, service reporting, and call out attendance
- **Type C** – managed maintenance, customer call centre, service reporting, call out attendance, and component replacement
- **Type D** – managed maintenance, customer call centre, service reporting, call out attendance, component replacement, and car light, shaft lights and fans
- **Type E** – managed maintenance, customer call centre, service reporting, call out attendance, component replacement, car light, shaft lights and fans, and twenty-four month regulatory inspections

All maintenance visits are scheduled during Vision Elevators' normal working hours and recorded on a unique database, which allows for accurate record keeping on the maintenance activities on any unit in the portfolio. These reports can be supplied on request and according to the type of information the unit owner requires.

In addition to the database entries, copies of all service reports are held at our head office for reference purposes. The original record book is stored with the unit on site and allows convenient access to all the relevant maintenance history for building owners.



2500KG
GOODS ONLY
UNIT - 102229
LIFT - 081.25009
VISION
ELEVATORS
EMERGENCY NO:
086 010 5727

MANUFACTURING

Vision Elevators partners with a local manufacturing facility based in Durban, KwaZulu-Natal, that manufactures select units within our product line. The manufacturing facility is ISO 9001 accredited and uses the latest engineering and manufacturing methodologies. Their automated design software and automated CNC machinery allow us to produce completed mobility products and certain spare parts at a consistent quality and with a reduced lead time.

Due to their design experience and local manufacturing presence, our clients are able to choose comprehensive and flexible modernisation packages.

In terms of new lifting equipment requirements, our ability to utilise existing components of older lifts, such as the guides, and then custom build elevator frames and car to suit, allows us to offer clients substantial savings on their investment. This ability has the added benefit of minimising downtime of elevators already in use.



SAFETY

All Vision Elevators' products are manufactured and installed in accordance with the collection of standards relating to lifts, escalators and passenger conveyors, as issued by the South African Bureau of Standards (SABS). As the majority of lifts' specific standards are based on European Standards, we are always looking to these standards for any incorporations or amendments that can affect the elevator industry locally.

In addition to the SABS standards, we also adhere to the regulations set out in the Occupational Health and Safety Act 85/1993, and in doing so ensure our compliance with the laws governing the industry within South Africa.

Elevator safety in South Africa is governed by the following regulations and standards:

- The Occupational Health and Safety Act
- The standards relating to lifts, escalators and moving walks as issued by the South African Bureau of Standards
 - A. The Occupational Health and Safety Act is relevant to all users of elevator machinery. For the regulations on elevators please see Lift, Escalator and Passenger Conveyors Regulations for further details. These regulations stipulate the safety requirements and minimum service intervals for each type of equipment. A copy of the OHS Act can be obtained from our website: <https://visionelevators.africa/>
 - B. The standards relating to lifts, escalators and passenger conveyors (moving walks), as issued by the South African Bureau of Standards, cover both the specific standards of elevator products as well as building regulations pertinent to engineers and architects in the design of any building where an elevator is going to be installed. For a comprehensive list of the relevant standards please visit our website: <https://visionelevators.africa/>



RESEARCH AND DEVELOPMENT

In an effort to improve the current skill level amongst staff and to train more people to become elevator technicians, Vision Elevators has been accredited by MERSETA as a training facility for apprentices in the elevator mechanic trade. Due to the immense shortage of skilled labour in the elevator industry, the investment that we have made in this respect is immeasurable. It is our firm belief that training workers in the skills of the trade, is the only way to ensure that the high standards to which Vision Elevators adheres can be achieved over the long term.



Research and development plays a significant role in the day-to-day operation of the manufacturing plant. In order to keep abreast of the latest technological developments and products available throughout the world, our representatives regularly visit exhibitions specific to the elevator industry in the interest of sourcing well-priced, technologically advanced components from leading, worldwide suppliers.

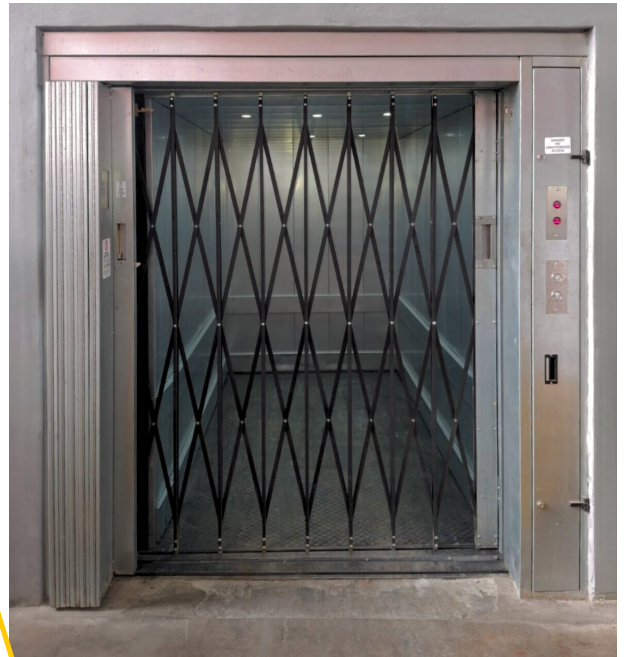
Vision Elevators' engineers are continually using all available resources to gain access to new and improved components and conditions that will improve our capacity to supply the South African market, as well as other African countries, with the most innovative and competitively priced units.



OUR PROJECT HIGHLIGHTS



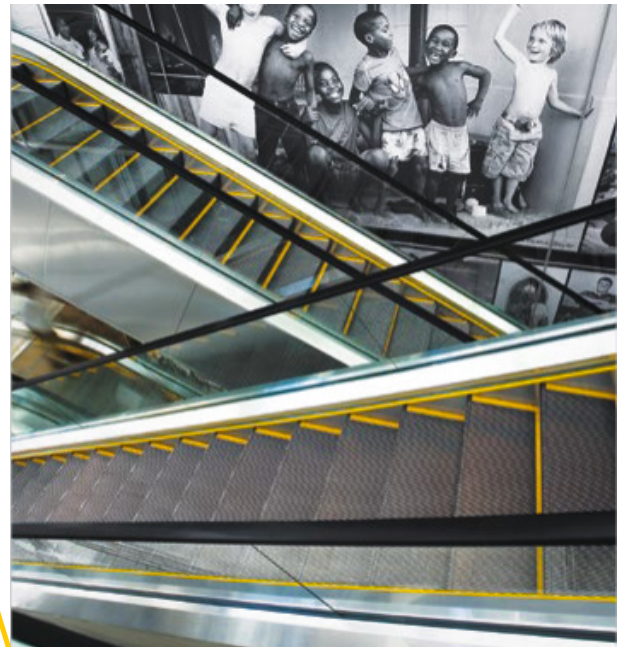
BALLITO MALL • Client: Flanagan and Gerard / Menlyn
Maine
Description: 7 Passenger Lifts, 10 Goods Lifts and 4 Goods
Only Hoists



SPAR, KZN
Description: 1 Goods Only Hoist



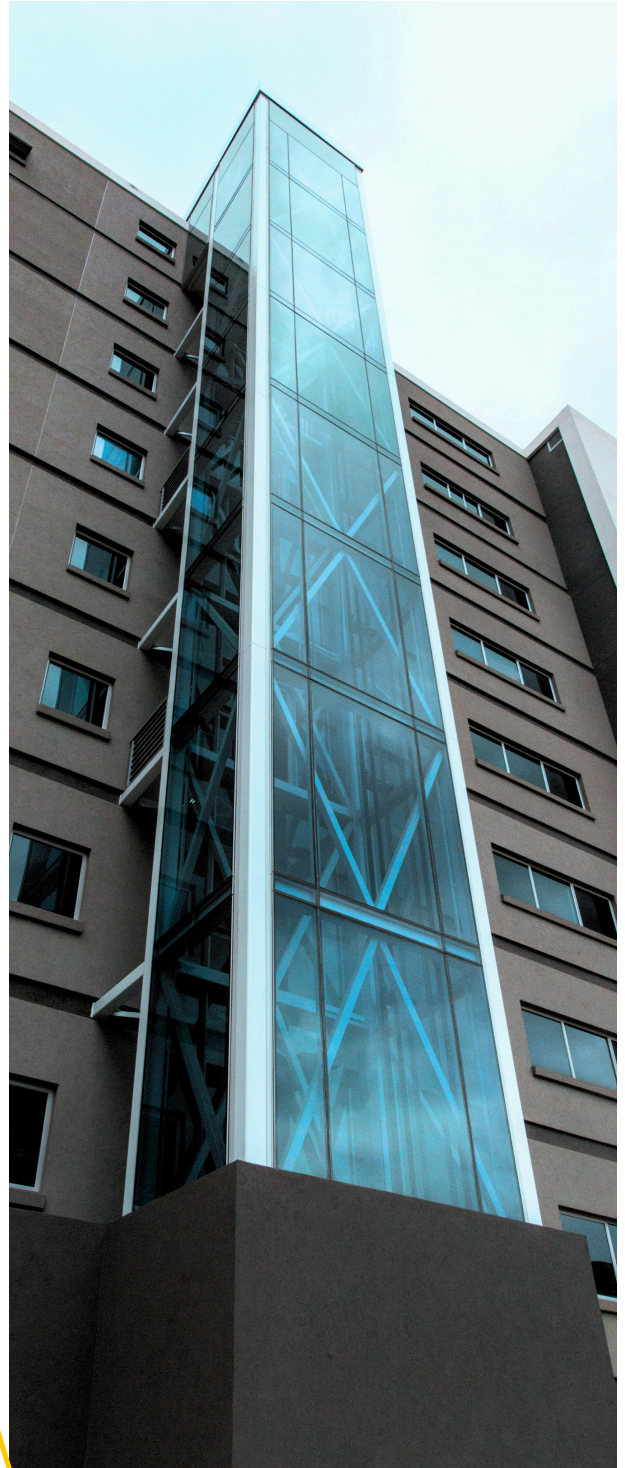
WATERCREST MALL • Client: Acucap Properties
Description: 5 Passenger Lifts and 3 Goods Lifts



EIKESTAD MALL • Client: Abacus Development Company
Description: 6 Escalators and 2 Goods Only Hoists



SPRINGS MALL • Client: Blue Crane Eco Mall (Pty) Ltd
Description: 5 Passenger Lifts, 8 Goods Lifts and 6 Escalators



CAPITAL HILL • Contractor: ProBuild (Pty) Ltd
Description: 4 x 2.5m/s Passenger Lifts and 1 Observation Lift



CORNUBIA MALL • Client: Investec Property (Pty) Ltd
Description: 12 Escalators



MEDIRITE, STELLENBOSCH
Description: 1 Goods Only Lift



RETIREMENT VILLAGE, KZN
Description: 1 Home Lift



I'LANGA MALL • Client: Resilient Property Income Fund
Description: 2 Escalators, 4 Goods Lifts and 1 Observation Lift



DID Hospital Upgrades • Client: Department of Infrastructure and Development
Description: Replacement of 22 Elevators in 5 different hospitals



Kempton Park Civic Centre • Client: Ekurhuleni Metropolitan Municipality
Description: Replacement and Upgrade of 9 Elevators



Cape Town Civic Centre • Client: City of Cape Town
Description: Replacement of 4 Escalators



SHOPRITE, MERRYDALE JUNCTION
Description: 1 Goods Only Hoist

Please visit our website for more of our portfolio

OUR CUSTOMERS AND WHAT THEY SAY ABOUT US

"As for upmarket single residential homes, it is of paramount importance that we source and align ourselves with the right companies and specialists. Over a period of a year we commissioned Vision Elevators to install lifts in two of our 'Signature Series' homes in Knysna. It was a relief and a pleasure to work with a team who go the extra mile and where nothing is too much trouble, led diligently by Nicholas and Lynne Wareing whom I can confidently say share the same analay retentive attention to detail as we do!"

RUSSELL DAVIES

Trusted by organisations across Southern Africa

- Woolworths
- SPAR
- Checkers
- Pick n Pay
- DID
- City of Cape Town
- Consol Glass
- Aberdare Cables
- Aspen
- F&G
- Investec
- First National Bank
- Standard Bank
- Abacus
- Acucap
- Growthpoint
- Redefine
- Broll
- Ekurhuleni Metro Municipality
- KZN Department of Public Works

"We wish to express our appreciation to Vision Elevators for the quality service received. The material was of high quality and the installation went smoothly. Where alterations were required to suit revised client requests, these were executed timeously and correctly."

- **FD Nel, Clinkscale Maughan-Brown**

"We have been dealing with Vision Elevators for two years at two shopping centres and always found them to respond promptly to call outs and breakdowns. We appreciate their efforts to attend to problems as soon as we notify their control rooms."

- **Eddie Steyn, Louis Kruger Property Management**

"We are pleased to advise that we have received excellent service from Vision Elevators. They offer good customer service and their staff are always friendly and willing to assist. We strongly recommend Vision Elevators as a service provider."

- **W. Abrahams, Scarlet Sun (Pty) Ltd**

"We are pleased to report that we have received excellent service from Vision Elevators. They responded promptly to our call-outs and we have found them to be friendly and helpful."

- **Home Owners Association, La Vie Est Belle Retirement Village**

"I have been satisfied with the level of service and quality of product that I have received from Vision Elevator. I can confidently recommend them as a solid and reliable supplier and experts in their field."

- **F. Combrink, private installation**

"We have worked with Vision Elevators on a number of projects ranging from small passenger lifts to large lifts at malls capable of handling shopping trolleys. We have always been impressed with their combined service - sales, engineering and installations."

- **Justin Fullstone, Sparq Consulting**

"We would like to thank Vision Elevators for the professional and prompt service relating to the supply and installation of a new goods lift. It is always wonderful to work with a company that takes pride in its work and products."

- **R Marshall, Redefine Properties**

"Vision Elevators have since 2010 executed and completed various New Lift Installations and Projects for the Ekurhuleni Municipality. Vision has complied, delivered and produced work of high quality and standard. Vision has also conducted their business interaction in a professional manner and with integrity."

- **AH Jassat, Ekurhuleni Metropolitan Municipality**



OUR HEAD OFFICES

WESTERN CAPE (CAPE TOWN)

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Atlas Fardens Industrial Estate
Sycamore Crescent
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Potsdam 7550
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CONTACT DETAILS

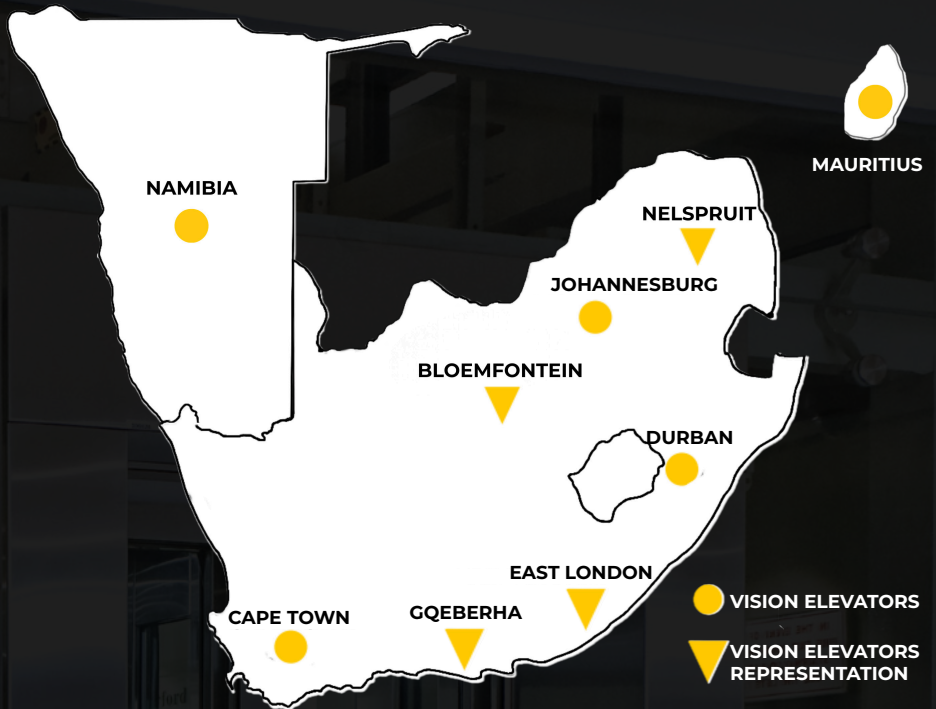
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For more information, visit:

<https://visionelevators.africa>

VISION
ELEVATORS
We Go Further

Gold members of the Lift
Engineering
Association of South Africa
ISO 9001:2015 accredited